



Confederation of Paper Industries

The authoritative and effective voice of the UK's paper-related industries

The Confederation of Paper Industries (CPI) is the leading organisation working as the authoritative and effective voice of the UK's paper-related industries, defending their interests and promoting their achievements and potential. Their focus on communication emphasises their reliance on IT and the tools it can provide to their staff and customers.

The Project

Formed out of four separate trade associations in 2004, CPI has since been aligning many parts of the organisation towards its members needs, and allocating resources to them. The existing Windows 2000 server infrastructure and aging mail application simply could no longer support the needs of the business, and with increasing demands from staff for the ability to work in a flexible manner, from home or out on the road, CPI knew that they needed to act promptly to address these challenges. They recognised early in the process that they needed an experienced IT partner to help them find the answer.

Solution

By deploying Windows Server 2003 and Exchange 2003, Solsis gave CPI the ability to operate their own mail service on a reliable and efficient IT infrastructure that will scale with the organisations future requirements. Users now have e-mail on the road, and home workers are permanently connected to the CPI network through a hardware encrypted Cisco VPN. Previously CPI's network administrator had to individually monitor and patch machines, but now they can deploy and manage the security of their systems from a single network management console.

Principle Technologies

- Windows Server 2003
- Exchange 2003
- HP ProLiant technology
- Mobile Information Services
- HP iPAQ technology
- Cisco VPN
- Symantec Anti-virus
- Microsoft Training

Benefits

Solsis work in a consultative manner alongside the customer to understand the key business drivers and objectives to ensure that the optimum solution is designed. Solsis were also able to demonstrate wide ranging experience and a broad services portfolio that few other providers could offer, including training, mobility, and telecommunications.

Additionally, as a Microsoft Authorised Education Reseller, CPI knew that Solsis had the experience and accreditation to deal with their Microsoft requirements effectively.

Why Solsis

To help with the selection process CPI turned to Business Link Berkshire & Wiltshire (BLBW) for an independent recommendation that they knew they could trust. BLBW recommended three suitable providers from which CPI selected Solsis based upon the solutions that were proposed and the various approaches and disciplines applied by the candidates.

A reliable and efficient IT infrastructure that will scale with the organisations requirements into the future.